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Securities code: 9749

March 1, 2023

(Start date of measures for electronic provision: February 22, 2023)

# To Shareholders with Voting Rights:

Satoyasu Sakashita President & Representative Director FUJI SOFT INCORPORATED 1-1 Sakuragi-cho, Naka-ku, Yokohama-shi, Kanagawa

# NOTICE OF CONVOCATION OF THE 53RD ANNUAL GENERAL MEETING OF SHAREHOLDERS

#### Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

This is to notify you that the 53rd Annual General Meeting of Shareholders of FUJI SOFT INCORPORATED (the "Company") will be held for the purposes as described below.

When convening this General Meeting of Shareholders, the Company takes measures for electronic provision and posts the matters subject to electronic provision on the following website on the Internet as the "Notice of Convocation of the 53rd Annual General Meeting of Shareholders."

https://www.fsi.co.jp/ir/soukai/meeting.html Company's website

In addition to the above, the information is also posted on the following website on the Internet. Please access the Tokyo Stock Exchange website (Listed Company Search) listed below, perform a search by entering the Issue name (company name) "FUJI SOFT" or the securities code "9749," select "Basic information" and "Documents for public inspection/PR information," and view the information.

Tokyo Stock Exchange website https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do

Instead of attending the meeting, you may exercise your voting rights by voting via the Internet or in writing. Please review the Reference Documents for the General Meeting of Shareholders as described hereinafter and exercise your voting rights by no later than 5:30 p.m. on Thursday, March 16, 2023, Japan Time, following the "Guidance for Exercising Your Voting Rights" as described in page 3.

1. Date and Time: Friday, March 17, 2023 at 3:00 p.m., Japan time (reception starts at 2:00 p.m.)

2. Place: FUJISOFT AKIBA HALL, 5F, FUJISOFT Akihabara Building,

3 Kandaneribei-cho, Chiyoda-ku, Tokyo

3. Meeting Agenda:

Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's

53rd Fiscal Year (January 1, 2022 - December 31, 2022) and results of audits by the Accounting Auditor and the Board of Auditors of the Consolidated **Financial Statements** 

2. Non-consolidated Financial Statements for the Company's 53rd Fiscal Year (January 1, 2022 - December 31, 2022)

### Proposals to be resolved:

Proposal 1: Partial Amendments to the Articles of Incorporation

Proposal 2: Election of Thirteen (13) Directors **Proposal 3:** Election of Two (2) Auditors

- < Matters Decided upon Convocation >
- (1) The following matters are not included in the paper copy to be sent to shareholders who have requested it according to the provisions of laws and regulations and Article 14 of the Articles of Incorporation of the Company. Therefore, the paper copy to be sent to shareholders who have requested it is part of the documents audited by the Auditors and the Accounting Auditor for the preparation of their Audit Report.
  - "Development of the System for Ensuring Appropriateness of Operations" in the Business Report
  - The "Consolidated Statements of Changes in Net Assets" and the "Notes to Consolidated Financial Statements" in the Consolidated Financial Statements
  - The "Non-consolidated Statements of Changes in Net Assets" and the "Notes to the Non-consolidated Financial Statements" in the Non-consolidated Financial Statements
- (2) You can exercise your voting rights by attending the meeting, either via the Internet or in person, or in writing or by voting via the Internet in advance of the meeting.
- (3) If you submit a Voting Rights Exercise Form without indicating your approval or disapproval or abstention for any proposal, your vote for the proposal shall be counted as approval.
- (4) If you exercise your voting rights in advance via the Internet more than once, only your final vote shall be counted as valid.
- (5) If you exercise your voting rights in advance both via the Internet and by submitting a Voting Rights Exercise Form, your votes via the Internet shall be counted as valid.
- (6) Please note that if you exercise your voting rights in advance by submitting a Voting Rights Exercise Form or via the Internet and attend the meeting, either via the Internet or in person, the voting rights you have exercised in advance shall be invalidated.
- (7) You may exercise your voting rights by appointing one other shareholder with voting rights of the Company as your proxy. In this case, please note that the proxy must submit to the Company a document certifying authority of representation.
  - When you attend the meeting in person on the day of the meeting, we ask that you submit the enclosed Voting Rights Exercise Form at the reception desk.
  - If there are any revisions to this notice or matters subject to electronic provision, revisions will be posted on the Company's website and Tokyo Stock Exchange website on the Internet as stated above.
  - Notice of resolutions and other information for shareholders will be posted on the Company's website on the Internet as stated above. Please check our website for the latest information.

#### **Guidance for Exercising Your Voting Rights**

# - If you exercise your voting rights in advance

#### **Voting via the Internet:**

Please enter your votes by no later than the voting deadline by following the instructions on the screen after reviewing the "Guidance for Excising Your Voting Rights via the Internet" available in the Japanese version. Voting deadline: Your votes must be entered by no later than 5:30 p.m., Thursday, March 16, 2023, Japan time.

### Voting in writing:

Please return the Voting Rights Exercise Form with your votes by mail.

Voting deadline: The completed form must reach us by 5:30 p.m., Thursday, March 16, 2023, Japan time.

# - If you attend the meeting

# If you attend the meeting in person

In order to take appropriate measures to prevent the spread of COVID-19 according to the number of attendees, we ask that you register in advance by following the method as described below.

When you attend the meeting in person on the day of the meeting, we ask that you bring this notice of convocation and submit the enclosed Voting Rights Exercise Form at the reception desk.

Date and time: Friday, March 17, 2023 at 3:00 p.m., Japan time

# \* Method of an application for attending at the venue

Please prepare the voting rights exercise document at hand and apply for your attendance by telephone or on the website.

\* Even if you fail to register in advance, you may enter the venue. However, your cooperation is appreciated. Application period: 10:00 a.m. on Wednesday, March 1, 2023 through 5:30 p.m. on Friday, March 10, 2023 Please inquire about your questions by telephone.

# (1) Application by telephone

Telephone number of the secretariat of the General Meeting of Shareholders of the Company: 050-3000-2778

# (2) Application on the website

Website URL: https://www.fsi.co.jp/ir/soukai/meeting.html (Japanese only)

- \* Please understand in advance that we do not prepare any souvenirs for attending shareholders.
- \* When attending the meeting, we ask you that you wear masks and take your temperature to enter the venue.

#### If you attend the meeting via the Internet (virtual attendance)

Pre-registration is necessary. Please see pages 11 through 13 of the Japanese version.

Date and time: Friday, March 17, 2023 at 3:00 p.m., Japan time (log-in starts at 2:00 p.m.)

# Reference Documents for the General Meeting of Shareholders

# **Proposals and References**

#### **Proposal 1:** Partial Amendments to the Articles of Incorporation

- 1. Reason for the amendments
- (1) The Company, through the Corporate Value Committee established in June 2022, has considered the functions and skill set required of the Board of Directors of the Company.

As a result, it believes that the Board of Directors should be structured to have the necessary skill set, giving due regard to diversity and balance.

Based on this belief, the Corporate Value Committee has undertaken a survey of the number of directors at companies with a board of company auditors with market capitalization of 200 to 300 billion yen, similar to that of the Company, finding that such companies have an average number of nine (9) directors, and a maximum of thirteen (13). An analysis of all listed companies revealed that only 1% of companies have over 14 directors. In view of these results, and the fact that a number of directors exceeding 14 would negatively affect the flexible operation and effective deliberation of the Board of Directors, the Corporate Value Committee concluded that the number of Directors of the Company should not exceed 14.

The Company therefore proposes to amend the maximum number of Directors stipulated in Article 17 (Number of Directors) of the current Articles of Incorporation from 30 to 14, based on this conclusion by the Corporate Value Committee.

The Company also proposes to make the necessary changes in the supplementary provisions regarding these amendments.

If this proposal and "Proposal 2: Election of Thirteen (13) Directors" are approved as originally proposed, the Company will have thirteen (13) out of a maximum of fourteen (14) Directors.

- (2) The amended provisions stipulated in the proviso of Article 1 of the supplementary provisions of the "Act Partially Amending the Companies Act" (Act No. 70 of 2019) came into force on September 1, 2022. Accordingly, at the 52nd Annual General Meeting of Shareholders, the Articles of Incorporation of the Company were amended in order to prepare for the introduction of the system for electronic provision of materials for general meetings of shareholders, and supplementary provisions related to the effective date, etc. were established. The Company proposes to delete these supplementary provisions and make the necessary changes, as they have become unnecessary.
- 2. Details of the amendments

Details of the amendments are as follows:

(Amended parts are underlined.)

Current Articles of Incorporation	Proposed amendments
•	•
Articles 116. (Omitted)	Articles 116. (Unchanged)
(Number of Directors)	(Number of Directors)
Article 17 The Company shall have no more than	Article 17 The Company shall have no more than
<u>30</u> Directors.	<u>14</u> Directors.
Articles 1834. (Omitted)	Articles 1834. (Unchanged)
(Supplementary provisions)	(Supplementary provisions)
119. (Omitted)	119. (Unchanged)

Current Articles of Incorporation	Proposed amendments
20. The deletion of Article 14 (Internet Disclosure	20. Article 14 shall be amended on September 1,
and Deemed Provision of Reference Documents	<u>2022.</u>
for the General Meeting of Shareholders, Etc.)	
of the current Articles of Incorporation and the	
establishment of Article 14 (Measures for	
Electronic Provision, Etc.) shall come into	
effect on the date of enforcement of the	
amended provisions stipulated in the proviso to	
Article 1 of the supplementary provisions of the	
Act Partially Amending the Companies Act (Act	
No. 70 of 2019) (the "Effective Date").	
21. Notwithstanding the provisions of the preceding	21. Article 17 shall be amended on March 17, 2023.
paragraph, Article 14 of the current Articles of	
Incorporation shall remain in force with respect	
to a general meeting of shareholders to be held	
on a date within six months from the Effective	
<u>Date.</u>	

# **Proposal 2:** Election of Thirteen (13) Directors

The terms of office of all fourteen (14) Directors will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of thirteen (13) Directors is proposed.

The candidates for Director are as follows and matters concerning each candidate for Director are stated on pages 7 through 17.

No.		Name			Age	Gender	Current positions in the Company	Attendance at the Board of Directors meetings
1	Satoyasu Sakashita	(Reappointment)			61	Male	President & Representative Director	100.0% (22/22)
2	Tateyuki Oosako	(Reappointment)			47	Male	Director & Senior Executive Operating Officer	100.0% (19/19)
3	Tadashi Tsutsui	(Reappointment)			57	Male	Director & Executive Operating Officer	100.0% (19/19)
4	Mari Morimoto	(Reappointment)			49	Female	Director & Operating Officer	100.0% (22/22)
5	Masashi Umetsu	(Reappointment)			48	Male	Director & Operating Officer	100.0% (19/19)
6	Minoru Koyama	(Reappointment)	Outside	Independent	68	Male	Director	100.0% (22/22)
7	Tateki Oishi	(Reappointment)	Outside	Independent	67	Male	Director	100.0% (22/22)
8	Tomoko Aramaki	(Reappointment)	Outside	Independent	54	Female	Director	100.0% (19/19)
9	Takao Tsuji	(Reappointment)	Outside	Independent	73	Male	Director	100.0% (2/2)
10	Hidetaka Nishina	(Reappointment)	Outside	Independent	43	Male	Director	100.0% (2/2)
11	Hikari Imai	(Reappointment)	Outside	Independent	73	Male	Director	100.0% (2/2)
12	Yuya Shimizu	(Reappointment)	Outside	Independent	51	Male	Director	100.0% (2/2)
13	Shintaro Ishimaru	(Reappointment)	Outside	Independent	69	Male	Director	100.0% (2/2)

# (Notes)

- 1. The age given for the candidates for Director represents their full age as of the conclusion of this General Meeting of Shareholders.
- 2. The attendance at the Board of Directors meetings indicates the attendance of those meetings held after appointment of each candidate during the previous fiscal year (from January 1, 2022 to December 31, 2022).

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
1	Satoyasu Sakashita (July 22, 1961) Male [Reappointment]	business in vario management as a and knowledge v Company. There	kashita, after experiencing and participating in the execution of bus business divisions of the Company, has achieved experience in a President & Representative Director since 2011. His experience will continue to be indispensable for the management of the efore, we nominate him as a candidate for Director.	12,206
2	Tateyuki Oosako (October 8, 1975) Male [Reappointment]	[Reasons for nom Mr. Tateyuki Oc establishment fie knowledge will l	DEA Consulting Inc.  nination]  sako has a wealth of business experience in the IT system  eld, the core of the Company's business. His experience and be indispensable for the management of the Company to further  ess in the information service industry. Therefore, we nominate	2,115

No.	Name (Date of birth)	Career summary, positions, responsibilities	Number of shares of the
	(Date of offili)	and significant concurrent positions	Company held
3	Tadashi Tsutsui (December 16, 1965) Male [Reappointment]	April 2019 General Manager of System Department 1, Regional Area Management Division, IT Development Business Group April 2012 General Manager of Business Planning Department, Regional Area Business Division  July 2013 Deputy Director of Regional Area Business Division April 2016 Deputy Director of ASI Business Department October 2016 Deputy Director of Administration Division October 2017 General Manager of Administration Reform Supervision Department April 2018 Operating Officer, COO of Corporate Planning and Human Resources April 2019 Operating Officer, COO of Administration Division March 2021 Executive Operating Officer, COO of Administration Division and Facility Business March 2022 Director & Executive Operating Officer, COO of Administration Division, COO of Facility Business (to the present)  [Reasons for nomination] After serving in various business divisions, Mr. Tadashi Tsutsui has demonstrated his outstanding capacity in promoting management reforms in the Company's Administration Division and contributed to reinforcing the Company's corporate governance and risk compliance system. His experience and knowledge will be indispensable for the management of the Company. Therefore, we nominate him as a candidate for Director.	3,529
4	Mari Morimoto (January 1, 1974) Female [Reappointment]	April 1996 Joined the Company April 2012 General Manager of MS Department, Solution Business Division October 2013 Director of MS Business Department April 2017 Deputy Director of Sales Division April 2018 Operating Officer and Deputy Director of Sales Division June 2019 Outside Director, ACE SECURITIES CO., LTD. March 2021 Director & Operating Officer Director of Sales Division August 2021 Director & Operating Officer, Director of Sales Division, COO of L Career Promotion Section (to the present)  [Reasons for nomination] Ms. Mari Morimoto has promoted business as Director of Sales Division after serving in various business divisions. Her experience and knowledge will be indispensable for the management of the Company. Therefore, we nominate her as a candidate for Director.	660

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
		April 1997 April 2013	Joined the Company General Manager of Business Planning Department, Solution Business Division, and General Manager of Business Planning Department, Financial System Business Division	
		October 2013	General Manager of Business Planning Department, Solution Business Division, General Manager of Business Planning Department, Financial System Business Division, and General Manager of MS Business Department	
		October 2015 April 2016	General Manager of Innovation Promotion Section General Manager of Sales Supervision Department, Sales Division	
		March 2017 October 2017	Auditor, Tosho Computer Systems Co., Ltd. General Manager of Sales Planning Department, Sales Division	
	Masashi Umetsu (October 23, 1974)	April 2018 April 2019	General Manager of Corporate Planning Department Deputy Director of Administration Reform Supervision Department, and General Manager of Corporate Planning Department	
5	Male	April 2020 March 2022	Operating Officer, COO of Finance and Public Relations Director & Operating Officer, COO of Finance and Public	897
	[Reappointment]	April 2022	Relations Director & Operating Officer, COO of Corporate Planning and Finance and Public Relations (to the present)	
		July 2022 [Significant conc Auditor, FUJISO	Auditor, FUJISOFT CHINA Corp. (to the present) urrent position] DFT CHINA Corp.	
		sales planning, N knowledge in the knowledge will promote manage	various business divisions, and involved in business planning and Mr. Masashi Umetsu has demonstrated excellent skills and e Company's Administration Division. His experience and be indispensable for the management of the Company to plan and ement strategies with the aim of expanding the Company's business ifying business environment. Therefore, we nominate him as a	

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
6	Minoru Koyama (September 12, 1954)  Male  [Reappointment] [Outside Director] [Independent Officer]	Mr. Minoru Koy an executive ma in its business o corporate value	Joined Amano Corporation General Manager of Yokohama Factory, Amano Corporation Vice President, Amano Cincinnati, Inc. (USA) General Manager of Yokohama Procurement, Amano Corporation Director, Amano Corporation Director & General Manager of General Affairs, Amano Corporation Director & Managing Operating Officer, Amano Corporation Director & Managing Operating Officer; General Manager of General Affairs and Supervisory of Yokohama Factory, Tsukui Factory and Shanghai Production, Amano Corporation Director & Managing Operating Officer; Global Production Supervisory and Factory Operations Supervisory, Amano Corporation Director & Managing Operating Officer; Global Manufacturing Supervisory and Time Products Manufacturing Supervisory, Amano Corporation Advisor, Amano Corporation Outside Director (to the present)  Mination and expected roles]  Joyama has a wealth of experience and a wide range of knowledge as mager. He has appropriately supervised and advised the Company perations, which leads to activities that contribute to improving the of the Company, and is expected to appropriately perform his side Director of the Company. Therefore, we nominate him as a	600
7	Tateki Oishi (November 30, 1955)  Male  [Reappointment] [Outside Director] [Independent Officer]	April 1979 June 2002  April 2004  June 2010  June 2015  March 2019  [Reasons for non Mr. Tateki Oish wide range of ki Company in its improving the ceperform his duti	Joined CASIO COMPUTER CO., LTD. Operating Officer and Deputy Director of Communications Department, CASIO COMPUTER CO., LTD. President & Representative Director, CASIO Hitachi Mobile Communications Co., Ltd. Director & Senior Executive Operating Officer, NEC CASIO Mobile Communications, Ltd. Outside Director, Cyber Com Co., Ltd. Outside Director, VINX CORP Outside Director (to the present)  mination and expected roles] i has a wealth of business experience related to the industry and a mowledge in ICT. He has appropriately supervised and advised the business operations, which leads to activities that contribute to orporate value of the Company, and is expected to appropriately es as an Outside Director of the Company. Therefore, we nominate ate for Outside Director.	500

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
8	Tomoko Aramaki (November 7, 1968)  Female  [Reappointment] [Outside Director] [Independent Officer]	March 1995 July 1999  May 2002 February 2006 April 2006 June 2008  June 2015  December 2015 January 2017  April 2018  March 2022 January 2023  [Significant concuments of Outside Audit & Information and Telecommunications Postal Services I Council  [Reasons for nommunications of Company 2023  [Reasons for nommunications of Council Insurance and Poots of Outside Audit & Information and Telecommunications Postal Services I Council  [Reasons for nommunications of Council Insurance and a direct of Insurance and	ide Expert Committee, Organization for Postal Savings, Postal Life ost Office Network Supervisory Board Member, EXEO Group, Inc. Communications Council Member tions Business Policy Committee Member, Information and	

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
		April 1973 June 1999	Joined Nissho Iwai Corporation (present Sojitz Corporation) Director, NISSHO ELECTRONICS CORPORATION	
		March 2000	Outside Director, Fusion Communications Corp. (present Rakuten Communications Corp.)	
		June 2001	Managing Director, NISSHO ELECTRONICS CORPORATION	
		June 2002	Representative Director and President, NISSHO ELECTRONICS CORPORATION	
		June 2009 Director and Chairman, NISSHO ELECTRONICS		
		September 2009	Final Selection Committee Member, Public Application for Universe Open Laboratory, Japan Aerospace Exploration Agency (JAXA)	
		July 2010	Advisor, Machine Division, Sojitz Corporation	
		June 2013	External Director of the Board, JVCKENWOOD Corporation	
		May 2014	Representative Director of the Board, President, Chief Operating Officer (COO), Chief Innovation Officer (CIO), and Chief Risk Officer (CRO), JVCKENWOOD Corporation	
	Takao Tsuji (September 28, 1949)  Male  June 2016  Representative Director of the Board, President Executive Officer (CEO), JVCKENWOOD Co Representative Director of the Board, Chairmar and Chief Executive Officer (CEO), JVCKENV Corporation  Representative Director of the Board and Chair	June 2016	Representative Director of the Board, President, and Chief Executive Officer (CEO), JVCKENWOOD Corporation	
		Representative Director of the Board, Chairman of the Board, and Chief Executive Officer (CEO), JVCKENWOOD		
9		April 2019	Representative Director of the Board and Chairman of the Board, JVCKENWOOD Corporation	0
		June 2019 Outside Directo	Outside Director, Dexerials Corporation	
	[Reappointment]	July 2021	Special Advisor, JVCKENWOOD Corporation	
	[Outside Director] [Independent Officer]	December 2021	Chairman, Machine & Metal Industry Subcommittee, The Yokohama Chamber of Commerce and Industry	
		June 2022	Outside Director, FEED ONE CO., LTD. (to the present)	
		June 2022	Outside Director (Audit & Supervisory Committee Member), SNT Corporation (to the present)	
		June 2022	Outside Director, TACHIBANA ELETECH CO., LTD. (to the present)	
		December 2022	Outside Director (to the present)	
		[Significant concur Outside Director.	rrent positions] FEED ONE CO., LTD.	
		Outside Director	(Audit & Supervisory Committee Member), SNT Corporation TACHIBANA ELETECH CO., LTD.	
		Mr. Takao Tsuji h	nation and expected roles] nas experience as a Representative Director and President of listed 0 years in the aggregate, and assumed office as outside director at	
		multiple listed con experience in mar	mpanies. On the basis of his high level of knowledge and nagement, he has appropriately supervised and advised the	
		improving the cor	usiness operations, which leads to activities that contribute to prorate value of the Company, and is expected to appropriately as an Outside Director of the Company. Therefore, we nominate	
			e for Outside Director.	

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
10	Hidetaka Nishina (March 25, 1979) Male [Reappointment] [Outside Director] [Independent Officer]	Outside Auditor, Outside Director ( HOLDINGS Co., Outside Director ( [Reasons for nominal Although Mr. Hich management othe range of insights a experience of part multiple listed con Company in its but improving the con perform his duties	Registered as attorney-at-law Operations Department, Bank of Japan Counsellor Office, Civil Affairs Bureau, Ministry of Justice Partner attorney-at-law, Nakamura, Tsunoda & Matsumoto (to the present) Outside Auditor, INES Corporation Committee Member, JBA TIBOR Oversight Committee, Ippan Shadan Hojin (or General Incorporated Association) JBA TIBOR Administration Outside Auditor, Nippon Aqua Co., Ltd. (to the present) Outside Director, KITAMURA Co., Ltd. Outside Director, KITAMURA HOLDINGS Co., Ltd. (unlisted company) (to the present) Outside Director (Audit and Supervisory Committee Member), Vario Secure Inc. (to the present) Outside Director (to the present)  rrent positions] at-law, Nakamura, Tsunoda & Matsumoto Nippon Aqua Co., Ltd. (Audit and Supervisory Committee Member), KITAMURA Ltd. (unlisted company) (Audit and Supervisory Committee Member), Vario Secure Inc.  nation and expected roles] letaka Nishina has not previously participated in corporate or than as an outside director or outside auditor, he has a wide and experience as an attorney-at-law. On the basis of his ticipating in corporate management as an outside officer at mpanies, he has appropriately supervised and advised the usiness operations, which leads to activities that contribute to prorate value of the Company, and is expected to appropriately s as an Outside Director of the Company. Therefore, we a candidate for Outside Director.	0

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
11	Hikari Imai (July 23, 1949)  Male  [Reappointment] [Outside Director] [Independent Officer]	April 2008 July 2010 April 2012 June 2015 June 2016 December 2016 January 2019 November 2019 December 2022 [Significant concoutside Director (Outside Direct	Joined Yamaichi Securities Co., Ltd. Joined Morgan Stanley Japan Securities (present Mitsubishi UFJ Morgan Stanley Securities) Joined Merrill Lynch Securities Co., Ltd. Deputy Chairman, Merrill Lynch Japan Securities Co., Ltd. (present BofA Securities Japan Co., Ltd.) Director and Executive Vice President, RECOF Corporation Representative Director and President, RECOF Corporation Advisor, Ebara Foods Industry, Inc. Outside Director, Olympus Corporation Outside Director, CYBERDYNE, INC. (to the present) Director (Outsider), PACIFIC METALS CO., LTD. (to the present) Director and Chairman, 3DOM Inc. (present 3DOM Alliance Inc.) Outside Director, GPSS Holdings, Inc. (unlisted company) (to the present) Outside Director (Audit & Supervisory Board Member), SHIMACHU CO., LTD. Outside Director (to the present)  current positions] r, CYBERDYNE, INC. der), PACIFIC METALS CO., LTD. r, GPSS Holdings, Inc. (unlisted company) mination and expected roles] has extensive experience in investment banking services and deep apital markets. On the basis of his experience of participating in gement as an Outside Director of multiple listed companies, he has appervised and advised the Company in its business operations, activities that contribute to improving the corporate value of the s expected to appropriately perform his duties as an Outside Company. Therefore, we nominate him as a candidate for Outside	0

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
12	Yuya Shimizu (November 8, 1971)  Male  [Reappointment] [Outside Director] [Independent Officer]	March 2004  August 2005 October 2007 February 2010 March 2011 January 2015  January 2016  December 2022  [Significant cond Representative * Hibiki Path A Representative with Hi	Joined Tokyo Branch, Goldman Sachs Japan, Co., Ltd. Joined MOORE STRATEGIC VALUE PARTNERS, LLC Joined AC Capital, Inc. Joined Asuka Asset Management Co., Ltd. (present Aizawa Asset Management Co., Ltd.) Joined Jarmin Capital Co., Ltd. Joined Dalton Investments Group Representative Director, Dalton Advisory KK Outside Director, SunTelephone Co., Ltd. Founded OTS Capital Management Limited (Hong Kong) Cofounder & Senior Portfolio Manager, OTS Capital Management Limited Founded Hibiki Path Advisors Pte. Ltd. Representative Director & Chief Investment Officer, Hibiki Path Advisors Pte. Ltd. (to the present) Outside Director (to the present)  Current position] Director & Chief Investment Officer, Hibiki Path Advisors Pte. Ltd., at which Mr. Yuya Shimizu serves as ye, has concluded discretionary investment management agreements Path Value Fund and Hibiki Path Aoba Fund holding 0.13% (in Company's stock as of December 31, 2022.  Inination and expected roles] izu has engaged in a wide range of investment services for many asis of his extensive experience and deep knowledge in investment rvices and capital markets, he has appropriately supervised and Inpany in its business operations, which leads to activities that Inproving the corporate value of the Company, and is expected to Derform his duties as an Outside Director of the Company. Therefore, In as a candidate for Outside Director.	0

No.	Name (Date of birth)		Career summary, positions, responsibilities and significant concurrent positions	Number of shares of the Company held
13	Shintaro Ishimaru (January 15, 1954) Male [Reappointment] [Outside Director] [Independent Officer]	[Reasons for nor Mr. Shintaro Isl Information Off in the industry is advised the Corcontribute to imappropriately possible.]	Joined Dai-Ichi Kangyo Bank, Ltd. (present Mizuho Bank, Ltd.) President & CEO, DKB Data Services (NY) General Manager of Taipei Branch, Mizuho Corporate Bank, Ltd. (present Mizuho Bank, Ltd.) Chairman, The Japanese Chamber of Commerce & Industry Taipei Executive Officer, ITOCHU Corporation General Manager of IT Planning Division, ITOCHU Corporation Managing Executive Officer & Executive Vice President of Financial Business, Real Estate, Insurance Business, & Logistic Company, ITOCHU Corporation Assistant to Officer in charge of Specific Services, ITOCHU Corporation CIO & Assistant to Officer in charge of Specific Services, ITOCHU Corporation CIO & Executive Vice President of General Products & Realty and ICT Company, ITOCHU Corporation Audit & Supervisory Board Member, ITOCHU Techno-Solutions Corporation Delegated Outside Advisor in charge of IT strategy of General Products & Realty Company, ITOCHU Corporation Outside Director (to the present)  mination and expected roles] himaru has experience taking part in management as Chief ficer (CIO) of a listed company. On the basis of his deep knowledge in which the Company operates, he has appropriately supervised and mpany in its business operations, which leads to activities that approving the corporate value of the Company, and is expected to erform his duties as an Outside Director of the Company. Therefore, m as a candidate for Outside Director.	0

(Notes)

- 1. Figures for the "Number of shares of the Company held" are as of December 31, 2022.
- 2. There are no special interests between any of the candidates for Director and the Company other than those stated in the text.
- 3. Mr. Minoru Koyama and Mr. Tateki Oishi will have served as Outside Director of the Company for four (4) years at the conclusion of this General Meeting of Shareholders.
- 4. Ms. Tomoko Aramaki will have served as Outside Director of the Company for one (1) year at the conclusion of this General Meeting of Shareholders.
- 5. Mr. Takao Tsuji, Mr. Hidetaka Nishina, Mr. Hikari Imai, Mr. Yuya Shimizu and Mr. Shintaro Ishimaru will have served as Outside Director of the Company for three (3) months at the conclusion of this General Meeting of Shareholders.
- 6. When the Company nominates the candidates for Director, the Management Conference, the majority of which is composed of Independent Outside Directors, deliberates in advance on the nomination pursuant to the Standard for Personnel Affairs of Officers.
- 7. The Company makes it a rule to nominate persons who can supervise and advise the Company from outside and impartial perspectives and who have high-level insight and a wealth of knowledge and experience in their particular areas, in addition to following the standards for independence of independent officers set forth in the regulations of the Tokyo Stock Exchange, as the standards for independence of an Outside Director.
- 8. Mr. Minoru Koyama, Mr. Tateki Oishi, Ms. Tomoko Aramaki, Mr. Takao Tsuji, Mr. Hidetaka Nishina, Mr. Hikari Imai, Mr. Yuya Shimizu and Mr. Shintaro Ishimaru are the candidates for Outside Director. If they assume office as Outside Directors, they will become independent officers pursuant to the provisions of the Tokyo Stock Exchange.
- 9. The Company has entered into liability limitation agreements with Mr. Minoru Koyama, Mr. Tateki Oishi, Ms. Tomoko Aramaki, Mr. Takao Tsuji, Mr. Hidetaka Nishina, Mr. Hikari Imai, Mr. Yuya Shimizu and Mr. Shintaro Ishimaru and will renew the agreements if their re-election is approved. The maximum liability limit under each agreement is 10 million yen or the amount provided by laws and regulations, whichever is greater, on the condition that they have respectively conducted their duties in good faith and without gross negligence.
- 10. The Company has entered into a directors and officers liability insurance (D & O Insurance) agreement stipulated in Article 430-3, Paragraph 1 of the Companies Act with all Directors as the insured to ensure that officers can fully perform their expected roles in the course of their duties and to allow the Company to obtain superior talent. If this proposal is approved as originally proposed and each candidate is appointed as Director, they will be the insured under the said insurance agreement. The said insurance agreement covers damage caused as a result of the insured Directors and officers assuming responsibilities regarding the execution of their duties or receiving claims pertaining to the pursuit of such responsibilities. Provided, however, that there are certain exemptions; for example, damage caused as a result of any conduct committed while knowing that the conduct is in violation of laws and regulations will not be covered. The insurance premiums, including those on riders, are fully borne by the Company and no substantial insurance premium is borne by the insured. The said insurance agreement provides for a deductible amount and damage up to the deductible amount shall not be covered. Also, the Company plans to renew the insurance agreement with the same terms and conditions at the time of the next renewal.
- 11. Director candidate Mari Morimoto's name on the family registry is Mari Ishibashi.

# **Proposal 3:** Election of Two (2) Auditors

The terms of office of Auditors, Mr. Shigeo Ishii and Ms. Yukako Oshimi, will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of two (2) Auditors is proposed.

This proposal has been approved by the Board of Auditors.

The candidates for Auditor are as follows and matters concerning each candidate for Auditor are stated on pages 19 through 20.

No.	Name	Age	Gender	Current positions in the Company	Attendance at the Board of Directors meetings	Attendance at the Board of Auditors meetings
1	Yukako Oshimi (Reappointment) Outside Independent	46	Female	Outside Auditor	86.4% (19/22)	88.9% (16/18)
2	Hiroshi Hirano (New candidate) Outside Independent	60	Male	-	-	-

<sup>(</sup>Note) The age given for the candidates for Auditor represents their full age as of the conclusion of this General Meeting of Shareholders.

No.	Name (Date of birth)	Career s	Number of shares of the Company held	
1	Yukako Oshimi (August 11, 1976) Female [Reappointment] [Outside Auditor] [Independent Officer]	Outside Corporat Supervisory Dire Outside Audit & [Reasons for nom Although Ms. Yu management othe and a wealth of e advised the Com perform her dutie	Shibata, Suzuki & Nakada te Auditor, KUREHA CORPORATION ector, ORIX JREIT Inc. Supervisory Board Member, Prored Partners Co., Ltd.	0
2	Hiroshi Hirano (March 14, 1963) Male [New candidate] [Outside Auditor] [Independent Officer]	October 1984 March 1988 August 1998 July 2003 August 2019 August 2020 December 2020  [Significant concurrector, Hiroshi In Interest of the Int	Joined Auditing Firm Chuo Accounting Office Registered as Certified Public Accountant Partner, Chuo Audit Corporation Representative Partner, Chuo Aoyama Audit Corporation Joined Deloitte Touche Tohmatsu LLC, Partner Director, Hiroshi Hirano CPA Office (to the present) Full-time Auditor, i:Sales Inc. (present xOperation Group, Inc.)  arrent position] Hirano CPA Office	0

#### (Notes)

- 1. Figures for the "Number of shares of the Company held" are as of December 31, 2022.
- 2. There are no special interests between any of the candidates for Auditor and the Company.
- 3. Ms. Yukako Oshimi is currently an Outside Auditor of the Company and her term of office as Outside Auditor will have been four (4) years at the conclusion of this General Meeting of Shareholders.
- 4. The Company has entered into a liability limitation agreement with Ms. Yukako Oshimi and will renew the agreement if her re-election is approved. The maximum liability limit under the agreement is the minimum amount provided by laws and regulations, on the condition that she has conducted her duties in good faith and without gross negligence. The Company will enter into a similar liability limitation agreement with Mr. Hiroshi Hirano if his election is approved.
- 5. The Company has entered into a directors and officers liability insurance (D & O Insurance) agreement stipulated in Article 430-3, Paragraph 1 of the Companies Act with all Auditors as the insured to ensure that officers can fully perform their expected roles in the course of their duties and to allow the Company to obtain superior talent. If this proposal is approved as originally proposed and each candidate is appointed as Auditor, they will be the insured under the said insurance agreement. The said insurance agreement covers damage caused as a result of the insured Directors and officers assuming responsibilities regarding the execution of their duties or receiving claims pertaining to the pursuit of such responsibilities. Provided, however, that there are certain exemptions; for example, damage caused as a result of any conduct committed while knowing that the conduct is in violation of laws and regulations will not be covered. The insurance premiums, including those on riders, are fully borne by the Company and no substantial insurance premium is borne by the insured. The said insurance agreement provides for a deductible amount and damage up to the deductible amount shall not be covered. Also, the Company plans to renew the insurance agreement with the same terms and conditions at the time of the next renewal.
- 6. Ms. Yukako Oshimi and Mr. Hiroshi Hirano are the candidates for Outside Auditor. If they assume office as Outside Auditors, they will become independent officers pursuant to the provisions of the Tokyo Stock Exchange.
- 7. Auditor candidate Yukako Oshimi's name on the family registry is Yukako Saito.

In order to achieve sustainable growth and enhance corporate value over the medium to long term, the Board of Directors of the Company is composed of Directors and Auditors who are well versed in corporate management, business administration, industry knowledge, sales, finance/accounting, legal affairs, capital market, etc., taking into consideration the balance of the Board of Directors as a whole in terms of diversity and size. The following is a matrix of skills held by Directors and Auditors.

Area of particular expertise

	© Area of			of particular expertise							
Position	Name	Corporate management	Business administration	Human resources	IT system development	Product services	New businesses	Sales	Finance / Accounting	Legal affairs	Capital market
President & Representative Director	Satoyasu Sakashita	0	0	0	0	0	0	0	0	0	
Director & Senior Executive Operating Officer	Tateyuki Oosako	0	0	0	0	0	0	0			
Director & Executive Operating Officer	Tadashi Tsutsui	0	0	0	0			0		0	
Director & Operating Officer	Mari Morimoto	0				0	0	0			
Director & Operating Officer	Masashi Umetsu	0	0		0			0	0		
Outside Director	Minoru Koyama	0	0	0					0	0	
Outside Director	Tateki Oishi	0	0		0	0	0				
Outside Director	Tomoko Aramaki	0	0						0		0
Outside Director	Takao Tsuji	0	0	0		0	0	0	0	0	0
Outside Director	Hidetaka Nishina	0	0						0	0	
Outside Director	Hikari Imai	0	0	0					0	0	0
Outside Director	Yuya Shimizu	0							0		0
Outside Director	Shintaro Ishimaru	0	0	0	0	0	0	0	0		
Standing Auditor	Hiroyuki Kimura	0	0		0	0	0	0	0	0	
Outside Auditor	Yukako Oshimi		0							0	
Outside Auditor	Hiroshi Hirano		0						0		

(Note) Positions will be officially determined at meetings of the Board of Directors and the Board of Auditors after Proposal 2 "Election of Thirteen (13) Directors" and Proposal 3 "Election of Two (2) Auditors" are approved as originally proposed.